



## **BRINGING OUT YOUR INDIVIDUAL AND COLLECTIVE BEST**

**Objective:** To increase personal and organizational effectiveness

**Format:** 1-day interactive workshop. Includes administration and interpretation of the Myers Briggs Type Indicator® for each participant.

Through assessments, materials, exercises, presentation and group discussion, participants will:

- Identify individual and organizational key values and explore the impact of these on motivation and performance
- Identify some of their most natural individual strengths and contributions to an organization
- Consider how others might see them and identify potential blind spots
- Explore different thinking styles, contributions and needs of others
- Learn ways to use these differences constructively
- Practice “Flexing” to elicit the best from others
- Learn ways to apply this concept to tailoring their approach to be most effective with internal or external customers

This program may be combined effectively with coaching or other workshops, such as *Beyond Brainstorming: Tools For Creativity and Innovation*, *Change Agent/Change Artist<sup>SM</sup>* or *Strategic Sales Skills*.